

ATIO® Group celebrates 28 years of technological innovation for fuel management

In 2022, ATIO® Group celebrates its 28th Anniversary as a leader in technology solutions to manage fuel management in all types of industries, with innovations to optimize the operation of service stations in current market conditions, through new contactless payment methods, digital transformation, remote administration, and distance training thanks to its ATIO® University digital educational platform.



ATIO® **Group** was created in April 1994 and has been a Microsoft[™] Certified Partner since 1996. In 1997, it began its specialization in fuel management with the development of the **ControlGAS**® administration system, which today is used by more than 5,000 gas stations in Mexico, representing more than 40% of the service station market in this country. More than 3,000 gas stations in the Caribbean, Central and South America with various solutions developed by the different companies of the group and its allies, complement this installed base.

"The new health conditions had a significant effect on three aspects of service stations: contactless payment, digital transformation and remote administration," explained the President and CEO of **ATIO® Group**, Pablo Gualdi.

"As a result, we generate our own technologies to increase contactless payment options, through alliances with banks and other financial institutions. Through these partnerships, our software and automation tools receive and process a wide variety of digital payments across the country. Our fleet management system has also been sophisticated, so that large logistics clients can load gas more quickly," added the CEO.

ATIO® University, the first e-learning platform for fuel stations

One of the great challenges facing the fuel sector is the continuous and adequate training of personnel in all positions of a service station. To meet this need, **ATIO® Group** created **ATIO® University**, the first e-learning system in the fuel sector, a digital education platform, with training courses on fixed and mobile devices for service station employees, on the new modalities of electronic payments and remote administration.

ATIO® **University** offers training courses on the operation of service stations, through the automation of operational and administrative processes, to comply with all the regulations of the sector, especially those related to Volumetric Controls regulated by the tax authority.

The courses offered are: Basic Accounting, Advanced Accounting, **ControlGAS**® Basic Course and Control Mobile Micro Learning, to make better use of the solutions that allow the service station to be controlled from a mobile phone.

It also offers the following certifications:

- Accounting For Service Stations: Legal, financial, and fiscal aspects of operation, focused on compliance with the regulatory requirements of the sector.
- Business Intelligence: To identify and apply data analysis to use them strategically to boost the growth of your service station.
- ATIO® Master: To achieve continuous improvement of the station and train staff in accounting, operational and business intelligence issues.
- Operational **ControlGAS**®: Allows to improve the administration and operation of the gas station, with the use of technological solutions developed by **ATIO**® **Group**.

Courses and certifications take from 2 to 16 hours on any device (computer, laptop, tablet or mobile) and participants receive a certificate with curricular value.

New ControlGAS® Mobile Plus with inventory, prices, and shortage control

Accessing real time inventory and price data, from any device, to make decisions that allow you to outperform the competition, is today possible with the **ControlGAS® Mobile Plus** solution, with new and multiple functions to have better visibility of the stations, comparative functions, shortages and

more.

ControlGAS® **Mobile Plus** is a new, more ambitious version of the service station management systems ControlGAS® Mobile and ControlGAS® Visual BI, developed by **ATIO**® **Group**.

The new version offers:

- Price Comparison against nearby service stations
- Control Panel on a single screen
- **Inventory Screen** at-a-glance information by station and fuel type, evolution of inventories against projections.
- **Shortage** function allows you to have an instant status of the station's inventories and an estimate of the next stock break.
- **Price Function** offers a direct view of the evolution of prices by station
- Price And Sales Record of the last six months that can be export to Excel or PDF.
- **Preferences** allows each user to select their most relevant information for their daily operation.

Awards

ATIO® **Group** received the Great Place To Work 2022 award, through the certification process carried out by Great Place To Work® Mexico, a global authority on high trust and high performance cultures in the workplace.

The company has created a labor culture focused on the well-being of its employees, to create an environment of trust and comfort, in which they can develop their professional careers. As a result, ATIO® Group received the 2021 Fuel Sector Leadership recognition from ONEXPO Nacional and the "Exceptional Companies" award from the Voice of Companies Communication Council, the Institute for the Promotion of Quality, and the Business Coordinating Council, for the ATIO® Operational Continuity Program.

Airport and Fleet solutions

In addition to **ControlGAS®**, **ATIO® Group** has products such as **FuelGATE®**, for the control of fuel plants and dispatches at plane level at airports, installed in all air terminals in Mexico, and the main ones in Colombia and Peru. The group also offers **ATIONET**, software as a service in the cloud for international fleets and loyalty programs. It complements its offer with specialized technology services through **ATIO® International** (established in Miami to serve the Caribbean, Central and South America) and **ATIO® Cloud Services** for cloud infrastructure and automated backup.

With this actions, **ATIO® Group** consolidates itself as one of the most important information technology companies in the energy and fuel station sector, in accordance with its motto "Fuel moves the world, ATIO® moves the world of fuel."

Get in touch with us at www.atiogroup.com.mx to find out more.

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