

# **Bulletin Mepsan January-February 2016**











#### **MEPSAN EXPANDING IN ITALY WITH NEW STATIONS**

After the installation in the stations of Sardinia Island of Italy, Mepsan held a special training for the installation team which will perform the second-phase installations in the north of Italy.

The team was trained in integration process, in how to operate the payment terminals and automations systems as well as the Mepsan equipment installed in Italy. The second-phase installations include installation of Mepsan's Smartline L series fuel dispensers having the vapor

recovery feature and Mepsan submersible pumps.

#### MEPSAN AWARDED IETT CONTRACT

Mepsan has been awarded the IETT's fuel dispenser and submersible pumps renovation contract.

Under the contract, all the fuel dispensers and submersible pumps available in the IETT parking sites will be replaced and the infrastructure standards in all the sites owned by the IETT will be improved.

The new Mepsan submersible pumps that will serve the IETT offer high flow rate, low underground installation investment needs as well as low-cost maintenance and line leak detection advantages.

#### MEPSAN'S INFRASTRUCTURE TRAININGS ARE IN PROCESS

Under Mepsan's re-organization in fuel and LPG infrastructure systems, the entire field personnel received a field application training from Nupigeco Europe Sales Director Steven R. Stirrat.

Personnel from Mepsan's 25 regional service offices that market, distribute and install Nupigeco Pipe Systems, the leading brand of thermoplastic infrastructure pipes and fittings in Turkey, attended the training. Trainees were informed about infrastructure assembly authorizations, ITS (Interactive Tracking System) and field application details.

#### MEPSAN SUCCESSFULLY COMPLETES PERIODIC MAINTENANCE OF BP STATIONS

Mepsan performed maintenance checks of autogas dispensers in BP stations using LPG dispensers across Turkey under the BP quality assurance program.

Mepsan After Sales Services Unit expeditiously completed the control and winter maintenance and has thus performed winter LPG maintenance of about 1000 stations owned by LPG distribution companies in Turkey including BP in accordance with the procedures and in a safe manner.

#### A TRAINING BREAKTHROUGH FOR BETTER SERVICE

Focusing on further improving the fuel station technologies of the future and providing its customers with products that are even beyond their expectations, Mepsan aims to achieve perfection in its installation, service, and maintenance quality as well as the new products that it develops. In an effort to achieve perfection in practice and service quality of sales and service staff, Mepsan has introduced its new training management system – Mepsan Academy.

By 2016, sales and service employees of Mepsan will be able to sign in to academy.mepsan.com.tr to access any technical product and service information, and get online training 24 hours a day for 365 days a year.

The first of its kind in fuel station technologies industry, this training management system contains 124 training videos, 137 technical documents, and 600 technical performance questions.

#### MEPSAN IS AT THE HEART OF EUROPEAN ENERGY SECTOR IN AUSTRIA

Mepsan has made a strong entry to the Austrian market, which ranks fourth in petroleum and natural gas production and meets 75% of its domestic consumption by natural resources. Focusing on its in-House fuel stations developed for industrial companies, and on corporate projects, Mepsan has started to provide service to companies at 30 different locations.

## **EXCLUSIVE AUTOMATION PROJECT TO JORDAN PETROLEUM BY MEPSAN**

After completion of the dispenser renewal and replacement project in all stations of Jordan Petroleum – the largest fuel distribution company in Jordan, Mepsan started installation of automation systems. This project includes connection of all Jordan Petroleum stations to a central automation system, and mobile payment and loyalty systems for customers.

Developed by Mepsan R&D staff, Stawiz handheld terminals will be distributed to all fuel sale employees at stations within the scope of the project. Stawiz handheld terminal will allow cash and check management, mobile payments, password prepayment systems, bank debit card and credit card payments, barcode and coupon applications, fleet management, and shift monitoring to be performed on mobile handheld terminals.

### MEPSAN OFFERS LPG TRAINING TO TURKISH PETROLEUM

Mepsan organized two different LPG trainings for 15 employees in the technical staff of Turkish Petroleum. Held in the General Directorate of Turkish Petroleum, the first training was on theoretical topics of LPG systems, while the second training session was held in Konya for practical information about LPG dispensers and installations. The training in Konya included detailed information and implementation on production, installation, and calibration of LPG equipment. In addition to dispensers, Stawiz LPG automation system and automation infrastructure that allows LPG installation parameters to be monitored in real time from the headquarters were introduced to the trainees.

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Last update: March 7, 2016 | Advertorial