

# Petrol PLAZA

## Bulletin Mepsan September-October 2016



### 1. Visitors from North Africa!

*The team in charge of sale, delivery and distribution services of Mepsan products in Morocco, one of the fastest-growing countries in Africa, visited Mepsan last month.*

One of the largest manufacturers of fuel station equipments in the world and continuously expanding its foreign distributorship network non-stop, Mepsan had welcomed valuable visitors in August. An

intensive training was provided to the North African visitors by Export Sales and Operation Units and Foreign After-Sales Services Unit during the visit paid by a team of 4 from Morocco. Having received a comprehensive product training on fuel dispenser electronics, mechanical specifications, Stawiz pump and tank automation systems as well as Mepsan's submersible pumps, the team was observed to leave satisfied with the training process. The main purpose of the training provided by Mepsan to hundreds of visitors coming Turkey from different countries is to prevent the customer satisfaction throughout the world from being interrupted, ensure optimum product usage and create a top-level productivity.

## **2. New customers and great operations in the Middle East**

*Jordan Petroleum, the only oil refinery company in Jordan, chose Mepsan, as many other major energy giants.*

Proceeding on its way with "Complete fuel station solutions", Mepsan agreed with Jordan Petroleum which is the only oil refinery company in Jordan. Mepsan will deliver professional services to renew the fuel dispensers used in all stations of Jordan Petroleum and monitor the fuel management of the vehicle fleets online. Jordan Petroleum which meets the need of Jordan for petrol successfully since 1957, thanks to its widespread network of stations and strong distribution structure, continues to export to a number of countries. First of all, the installation of one fourth of the Stawiz automation project will be completed in all stations of the company, which will be followed by the installation of the automation system for the entire network at the next stage. It is aimed to finish all of the processes in question successfully by the end of the year. While investment cost saving and operational convenience is achieved in all Jordan Petroleum stations, the vehicles in the fleet will be refuelled securely and safely thanks to Stawiz automation systems.

## **3. Mepsan reinforces its strength in Italy**

*Mepsan was one of the leading brands that attracted the most attention at Oil - Non Oil Fair organised in Verona in the second week of October.*

Mepsan was greatly appreciated by the visitors, thanks to its cutting-edge technology products at Oil - Non Oil Fair organized in Verona, Italy between 11-13 October having participated together with the country's distributor, Wolftank . Oil - Non Oil, one of the most prestigious fairs organised in Italy, hosted major companies operating in the fields of fuel oil - LPG - CNG - Adblue dispensers and accessories, infrastructure systems, tank systems, automation- payment systems, corporate dressing/advertising, LED systems and logistic systems. Mepsan received quite positive feedback from the Italian market showing its advantages amongst 140 companies, thanks to the innovation concept it has. Particularly, the integration, product development and marketing activities carried out meticulously during 2015 and 2016 provided Mepsan with significant benefits over the course of the fair. Melih Özparlak, the Regional Sales Manager and Luciano Dell'Omo, the Member of the Board, who were among the names that represented Mepsan at Oil - Non Oil, stated that the fair turned out

to be successful for Mepsan. The product which attracted the most attention and appreciation during the event was Mepsan's Combo LPG Dispenser. Meanwhile, Mepsan, which drew attention with its special investments in the field of CNG, has made important contacts with the efforts to get the lion's share in this sector. Mepsan will continue to carry out the necessary activities together with its solution partner Wofltank, in order to make the same effect at the following events which will be organized in 2017.

#### **4. Cooperation brings strength and energy!**

*A team of 25 comprising of Aygaz Failure Solution Centers, the employees of LPG infrastructure contractor company and authorized dealers visited Mepsan at its plant in Konya.*

A team of 25 comprising Aygaz Failure Solution Centers, the employees of LPG infrastructure contractor company and Mepsan services participated in a comprehensive training at Mepsan's facilities in Konya. The theoretical and hands-on training in which the visitors were informed about Brugg Pipe Systems was realized by Mepsan After-Sales Services Department. All of the mentioned service trainings have been held with a technical scope focused on the situations and problems that can be encountered at the site and all other points which must be taken care of by technical experts. Brugg, one of the distinguished organizations in Germany, observed the training process carefully, through an expert team it has sent over to Konya. "Brugg which is an expert in heating network applications and fuel station installations in the worldwide industrial organizations is the one and only steel-material flexible pipe brand in the world. Brugg designs superior geometric structured pipes in an effort to transfer the liquids and gases to under and above ground and offers systematical solutions in every stage right from planning all the way to completion of work. We aim our authorized services and solution partners to get top-level efficiency through the training we have provided to an expert team of 25", said İbrahim Çelik, Mepsan After-Sales Services Manager, about the training process.

#### **5. You always feel comfortable with Mepsan!**

*Periodic maintenance works have begun at 1000 different stations across the country, with the touch of Mepsan.*

LPG maintenance works will be carried out by Mepsan After-Sales Services Unit at 1000 different stations across Turkey. Auto gas pumps at all stations of LPG distribution companies will undergo a periodic maintenance inspection, the density of LPG dispensers will be adjusted precisely and filters will be replaced, down to the last detail, concerning the winter season. The most significant benefit of the mentioned maintenance activities is that the stations will continue to render services in the extreme conditions, even if the weather conditions change. Mepsan delivers the easy maintenance and fast delivery services in the same quality, all year long. As a result the activities at the stations of LPG distribution companies will never be interrupted.


## Contact information


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