



Dover Fueling Solutions, Avanceon team up to offer retail fuel solutions in Pakistan

The partnership will mark Avanceon's entry into the retail fuel station automation space and will assist DFS in becoming a leader in this downstream industry segment in Pakistan.

Dover Fueling Solutions announced that it has signed a distributorship agreement with Avanceon to offer high-end integrated control and automation solutions for retail fueling stations in Pakistan.

Under this agreement, Avanceon will serve as a local distributor, sales representative and service provider for all of the DFS product brands, promoting all of DFS' products, services and solutions, including the product brands of OPW Fuel Management Systems, ProGauge, Tokheim and Wayne Fueling Systems.

"With Avanceon's years of expertise in control and automation combined with DFS' world class fueling solutions, we aim to provide true value to the key players in fuel retail and oil marketing companies in Pakistan", commented Syed Adeel Haider, Senior Business Manager Oil & Gas from Avanceon.

"We are very much looking forward to developing DFS' relationship with Avanceon and working closely together. We are confident that we can deliver an innovative portfolio of products and solutions that will exceed customer expectations in the region", added Jeroen de Gruijter, DFS Managing Director, EMEA.

Dover Fueling Solutions ("DFS"), a part of Dover Corporation, delivers advanced fuel dispensing equipment, electronic systems and payment, fleet systems, automatic tank gauging and wetstock management.

Avanceon is a leading system integrator and control automation solution provider in Pakistan.