



Phillips 66, WEX sign exclusive multi-year private label extension

Financial technology service provider WEX will be the exclusive provider of private-label and universal fleet card services for Phillips 66.



WEX, a leading financial technology service provider, announced it has signed a multi-year extension to be the exclusive provider of private label and universal fleet card services for Phillips 66.

“We’re proud to deepen our relationship with Phillips 66 and to leverage its powerful market presence, which has expanded nationally over the last few years,” said Jay Collins, Senior Vice President and General Manager of Small Business and Channel Partnerships at WEX. “This extension reflects our mutual commitment to grow together by providing innovative payment solutions, world-class service, and a dedicated team to help Phillips 66 build its customer base and increase brand loyalty to the iconic Phillips 66, Conoco and 76 brands.”

WEX and Phillips 66 have partnered since 2010 to develop a comprehensive sales and marketing engine that relies on emerging payment technologies to support fleet customers and independent

marketers and dealers at more than 7,000 fueling locations, according to the companies.

“Phillips 66 is excited to extend our relationship with WEX, and we look forward to expanding our suite of fleet payment products to our growing customer base,” said John Barbour, Manager of Payments and Card Services at Phillips 66.