

### Learn more about the Wayne Helix™ 1000 windshield fluid dispenser

Customers often think about Dover Fueling Solutions (DFS) as a trusted leader in equipment for fuel dispensing and wetstock management, but we offer products, services and solutions for many other parts of a forecourt. We sat down with Siobhan Finch, DFS EMEA Product Manager for the Wayne Helix fuel dispenser line, based in the UK, and Mats Ohlsson, DFS Regional Sales Manager, located in Sweden, to find out more about the latest addition to the Wayne Helix™ product portfolio: Helix 1000 windshield fluid dispenser.



#### 1. What is the primary function of the Helix 1000 windshield fluid dispenser?

OHLSSON: The Helix 1000 windshield fluid dispenser was predominantly created to provide forecourt users with a dispenser than could accurately refill a vehicles windshield fluid, while avoiding unnecessary spillage.

FINCH: Not only that, but this dispenser also eliminates the use of single-use plastic bottles when

replenishing a vehicle's windshield fluid.

# 2. How does the Helix 1000 windshield fluid dispenser work? What DFS technology does it utilise?

OHLSSON: Our Helix 1000 windshield fluid dispenser uses state-of-the-art, field-proven and technologically-advanced global components. This means everything inside the dispenser, from the highly-accurate meter and proportional valves, to our dispenser head with LCD display, delivers unparalleled reliability and high precision.

#### 3. How does this prevent waste, and how accurate is your windshield fluid dispenser?

FINCH: With this dispenser, you only pay for the amount of fluid you need, as our DFS piston meter technology measures out the fluid to the same accuracy as when metering conventional fuel. And because the nozzle stops when the vehicle's fluid tank is full, there is no waste — compared to plastic bottles, where some fluid might be left in the bottle if all did not fit.

#### 4. What initially prompted you to begin selling windshield fluid dispensers?

OHLSSON: Customer insight! Our customers asked for a solution that could work alongside existing fuel dispensers, card terminals and point-of-sale (POS) solutions on their sites. The Helix 1000 Windshield Fluid dispenser met this need.

FINCH: Working alongside our distributors in Sweden, we identified a need for a solution to accurately replenishing a vehicle's windshield fluid instead of using plastic bottles. The Helix 1000 Windshield Fluid dispenser was created to meet this need.



## 5. You mention this dispenser is an "environmentally-friendly" solution. Can you elaborate?

OHLSSON: Less plastic is good for the environment, and as mentioned before, this solution eliminates the need to use single use plastic bottles, which is how windshield fluid is traditional sold.

FINCH: Also, we avoid exposing waste into the environment, because a nozzle is more intuitive to use than plastic bottles, resulting in avoidance of the typically experience of spillage and overfills.

#### 6. Where in the world can you already find a Helix 1000 windshield fluid dispenser?

OHLSSON: Predominantly in our Nordic markets, in particular Sweden, and the number of customers is increasing. The main benefit for the motorist is that they can easily fill up the amount of fluid they need to replenish their vehicle, while the forecourt owner can increase his/her margin, as there is less waste (no use of single-use plastic bottles to refill windshield fluid) and more space on the forecourt or in storage, as they don't have to stock pallets of plastic bottles full of windshield fluid).

#### 7. How will it add value to a forecourt?

FINCH: The Helix 1000 windshield fluid dispenser would be a great addition to any forecourt by allowing motorists to replenish windshield fluid on the same forecourt they visit to check tyre pressure, fill up water reservoirs and refuel.

OHLSSON: We see more and more customers taking actions to reduce their global footprint, and this dispenser is the perfect addition for those looking to reduce their plastic waste.



8. Where can I learn more and how can you order a Helix 1000 windshield fluid dispenser?

OHLSSON: The Helix 1000 windshield fluid dispenser is MID certified (a non-MID certified variant is also available). And customers, or interested parties, can contact a local sales representative to for further details or to place an order.

FINCH: Alternatively, you can visit the Dover Fueling Solutions website to learn more at **www.doverfuelingsolutions/helix**.

### Contact information



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