



Dover Fueling Solutions to present brand-new portfolio and European partnerships at the 2022 UNITI expo

Dover Fueling Solutions (“DFS”), a part of Dover Corporation and a leading global provider of advanced customer-focused technologies, services and solutions in the fuel and convenience retail industries, is looking forward to welcoming its customers and industry partners to the UNITI expo trade show from 17th - 19th May 2022 at the Messe Stuttgart, Germany - the first UNITI tradeshow since 2018.



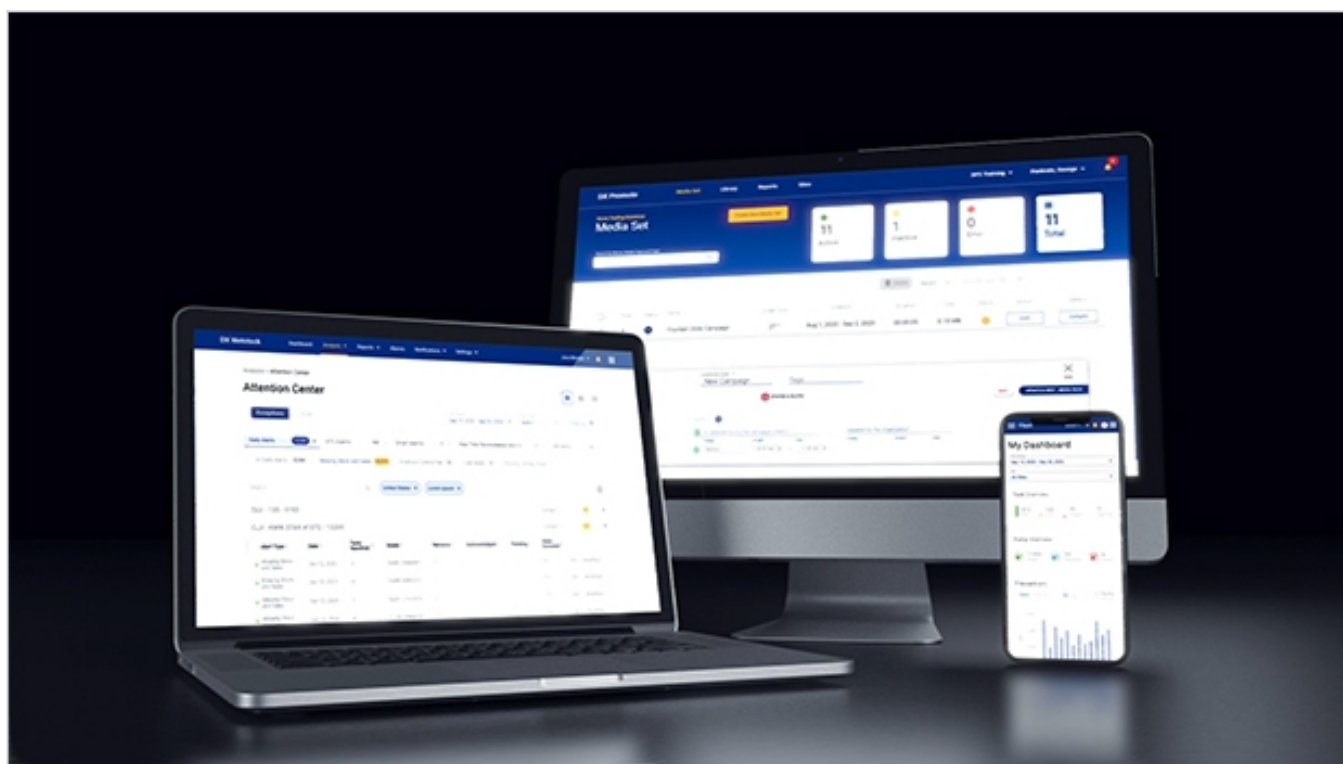
This will also be the first European tradeshow where the Fairbanks, LIQAL, ProGauge, Tokheim and Wayne Fueling Systems (collectively “Wayne”) brands will collectively present at one exhibition. Spanning 600 square meters, the DFS stand will encompass a comprehensive range of innovative fuel dispensers, covering both conventional and alternative fuels, retail automation products, cloud technologies, payment solutions, and wetstock and automatic tank gauging (ATG) products, as well as various partner products and solutions from EdgePetro and Techniche. Visitors can also experience

first-hand some of DFS' brand-new, never-before-seen products and solutions, which will be launching exclusively at the event.

"After a four-year hiatus, I am very excited to present the latest products and solutions from the DFS family of brands, including those resulting from our new industry partnerships, to our customers and channel partners in Europe," noted David Crouse, President of DFS. "By bringing together the collective experience, knowledge and talent behind some the most trusted names in the industry, we have created an organization capable of providing what no other company in the fuel retail sector can: a true and complete end-to-end retail forecourt solution. I am also very proud to say we are continuing to develop as an organization, looking into the future and creating products and solutions that can help future-proof our customers' and industry partners' businesses."

Among the brand-new products DFS will showcase at the 2022 UNITI expo, visitors can expect to see: the DFS DX™ connected solutions platform – including DX Wetstock™, DX Retail™ and DX Monitor™; the DFS ONE Portal™ cloud services platform, T-Media™ by DFS; the LIQAL LNG fuel dispenser; the Tokheim Crypto VGA™ Outdoor Payment Terminal; the DFS Self-Checkout Kiosk; the ProGauge MagLink LX family of tank gauge consoles; the DFS DMP magnetostrictive family of probes; and the ProGauge 3D Laser Scan Automatic Tank Calibration unit. In addition, DFS will offer demonstrations of the Fairbanks Station Manager 365 online web portal, DFS DX platform, and ATG solutions from ProGauge, among others.

Digital Transformation



Technology is transforming the fueling industry at a rapid pace. Smart, cloud-enabled, connected solutions create a differentiating opportunity for both retail and commercial fleet fueling owners and

operators through increased sales and reduced costs. DFS has created DFS DX to enable fuel businesses to do exactly that – differentiate through optimizing site assets across the forecourt and enhance customer experiences by winning their trust through a frictionless forecourt experience.

Matt Tormollen, VP and General Manager, DFS Solutions said, “The DFS DX platform provides a common set of cloud-enabled services that are leveraged across all DFS DX applications to drive increased time-to-value for our customers and lower cost of ownership. Not only are these applications implemented in true edge computing IoT model to drive value closest to the point of impact, but we’ve built it from the ground-up to enable third-parties, customers and partners to easily integrate their clouds and applications – which is a real game-changer to radically transform the face of the fueling industry. These innovations continue to exceed all expectations as we march toward our goal of being the leading global provider of enhanced technologies in the fuel retail and convenience sectors.”

At the UNITI expo, visitors can see first-hand the seamless integration of DX Wetstock™, DX Retail™ and DX Monitor™ and the impact that this can have on today’s fuel retail environment. Providing forecourts of today with the tools to drive their business into the future, these solutions deliver real-time, precise fuel loss identification and notification, proactive fuel dispenser uptime and security monitoring and management, and point-of-sale (POS) solutions that is centrally deployable and manageable.

Alternative Fuels



DFS is dedicated to offering cleaner and more environmentally friendly ways to power vehicles. To help contribute to a greener planet, the business has invested in a broad range of

products and solutions that support a variety of alternative fuels, including Liquefied Natural Gas (LNG), Hydrogen (H₂), Liquefied Petroleum Gas (LPG), Compressed Natural Gas (CNG) and electricity, alongside conventional fuel dispensers that can have a lower impact on the environment – some of which will be on display at the 2022 UNITI expo event.

At the trade show, visitors will have the opportunity to see and interact with the LIQAL LNG dispenser and the DFS Hydrogen dispenser – two dispensers that support alternative fuels that are becoming increasingly popular within Europe. LNG fuel, especially the fully sustainable bio-LNG variant, and hydrogen are both an essential part of the decarbonized energy mix going forward.

Lise-Lotte Nordholm, DVS Vice President Dispenser Engineering and New Product Development stated, “DFS has provided dispensing solutions for the retail fueling industry for 130 years, and we are committed to supporting our customers', regardless of the energy types they work with. This requires us to follow market trends closely to make sure we have the right solutions in place at the right time, which is why we are now extending our portfolio to include LNG and hydrogen.”

Automatic Tank Gauging



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When it comes to fuel measurement, the ProGauge product portfolio is considered a “one-stop shop” for fuel retailers and network owners. ProGauge is one of the leading brands for automatic tank gauge (“ATG”) solutions, and its products encompass a variety of magnetostrictive tank probes (both wired and wireless) consoles and related software to measure and monitor fuel tank levels. With the ability to provide users with continuously accurate liquid level readings for all fuel types and additives, DFS ATG solutions are scalable, flexible and easily connected to a range of other products and solutions from the DFS product offering.

On the DFS stand, visitors can expect to see and interact with the full ProGauge product portfolio, including the DFS DMP family of magnetostrictive probes, the ProGauge Maglink LX family of tank gauge consoles and the ProGauge 3D Laser Automatic Scan Calibration system.

Partner Products

Over the last year DFS have partnered with both EdgePetrol and Techniche to provide products and solutions that complement the DFS DX platform, helping DFS customers to improve their business operations and results.



At the DFS exhibit, visitors will have the opportunity to see live demonstrations of DX Wetstock paired with EdgePetrol's fuel pricing software to see how fuel site owners can manage the market's recurring price swings with real-time volume and weighted cost price methodology, directly from the cloud.

"We chose DFS as a strategic partner not only because of the alignment in products and SaaS service models, but because of their ability to reach a global market with established and growing customer relationships," said Gideon Carroll, CEO of EdgePetrol. "The investment enables us to expand our product suite with customer-driven solutions, whilst the commercial agreement will allow fuel station owners around the world the opportunity to use EdgePetrol's software through DFS' global network."



In addition, visitors to the UNITI expo can also interact with DFS Compliance and Asset Manager, a solution created in partnership with Techniche that helps customers stay compliant, save time and money on repairs, streamline work orders, and keep their vendors accountable. With over 20 years in the fuel and convenience retail industry, Techniche's solutions, in combination with the DFS DX platform, can help customers reduce their environmental risk and cost, achieve greater ROI for all site assets, and ensure company key performance indicators are implemented and exceeded.

"Techniche software provides insight into compliance, equipment and operational needs and is a great complement to DFS DX," said DFS President David Crouse. "We are excited to be able to offer additional solutions to improve asset optimization and productivity, while helping customers future-proof their businesses with cutting-edge technology."

The DFS DX connected solutions platform includes powerful tools designed to drive operational improvement for specific aspects for fuel retail businesses. Using the DFS Asset Manager and DFS

Compliance Manager with these solutions drives even greater efficiency by enabling one, seamless process for identifying, quantifying, and resolving issues in near real-time.

Leading Seminars



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DFS experts will lead seminars at the UNITI expo International Forum. On 17th May at 11:00 am, Peter van Nauw, Senior Director, Systems & Payment (EMEA), will present, “Driving Digital Transformation in Fuel Retailing”. On 18th May at 11:00 am, Jorg Raven, Managing Director, LIQAL, will give his presentation entitled, “Fueling the Transformation Towards Future Energies”. These sessions are available free of charge to UNITI expo visitors.

If you’re attending the UNITI expo, make sure you join DFS for live demonstrations and in-depth product discussions at exhibit 5C10 (Hall 5), where you’ll have the opportunity to experience the future of fuel retail with DFS products and solutions spanning customer loyalty, payment, alternative energy, media and more.

For more information visit, www.doverfuelingsolutions.com/uniti22.

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