

Petrol PLAZA

Dover Fueling Solutions at PEI/NACS for the first time under the DFS brand

Dover Fueling Solutions (“DFS”), a Dover company that delivers advanced fuel dispensing equipment, electronic systems and payment, fleet systems, automatic tank gauging and wetstock management, successfully exhibited at this year’s PEI/NACS Show in Chicago for the first time under the DFS brand.



Trusted and industry-leading names, Wayne Fueling Systems (“Wayne”), Tokheim, OPW FMS, Fairbanks, Clearview, and ProGauge came together for the first time at the show under the DFS brand to demonstrate a complete package of products and solutions, all in one place, providing our customers with the industry’s only end-to-end offering for their forecourt business.

Within the DFS booth, Wayne displayed many of their industry leading products and services. Products included the Ovation™ fuel dispenser featuring an improved and easy-to-use customer interface, a variety of payment and media options, and alternative fueling solutions; the Helix™ family of dispensers, and Wayne’s IX Fleet™ and their international dispenser platforms. Wayne also showcased new dispenser technologies featuring 25-inch displays, capacitive touch technology, user

identification technology and connected car integration among other innovative elements.

In addition to fueling products, DFS displayed payment, automation and wetstock solutions including the Wayne iX Pay™ T7 and T12 payment terminals, the Wayne iX Fleet™ fuel management system, the ClearView™ solution, the Wayne NAMOS™ point-of-sale (POS) system, the Wayne iSense™ remote monitoring, the Wayne iX Media™ and inOvationTV™ media platforms, Fairbanks environmental and wetstock management services, ProGauge tank gauging and fuel management solutions, and OPW FMS fuel management solutions.

“We are delighted to have been able to show customers and distribution partners our retail products and solutions under the new Dover Fueling Solutions brand for the very first time in North America,” noted President of DFS, David Crouse. “By bringing together the experience, resources, and talent of some of the most respected and recognized brands in the fueling system business, we have created an entity capable of doing what no one else in the industry can: provide a true end-to-end retail forecourt solution.”

In addition to the products and solutions on display, Rajeev Kumar, Director of Product Management – cloud, POS, forecourt systems at DFS – presented on Cybersecurity: Lessons Learned from Utilities during one of the PEI sessions at the McCormick Place Convention Center. The session focused on a variety of topics such as critical infrastructure protections, the internet of things, big data aggregators and analytics, consumer engagement, customer information systems, mobile payment, protocols for consumers to opt in to pay at the pump, artificial intelligence, electronic vehicles and more.

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