



Fairbanks on show at the APEA Live 2017

Fairbanks Environmental ("Fairbanks"), part of Dover Fueling Solutions ("DFS) and a global company that specialises in wetstock monitoring services, will be exhibiting at the Association for Petroleum and Explosives Administration ("APEA") Live Event on Thursday 23rd November 2017 - stand C1.

This renowned, well established trade show which is held at the MK Dons Arena in Milton Keynes, has proved to be extremely popular over the years, with visitors coming from all over the UK to learn about the latest innovations from the fuel industry's manufacturers and service providers.

Fairbanks will be showcasing its customer web-portal: Station Manager 365 and demonstrating how it can benefit busy fuel retailers. Station Manager 365 presents information clearly and succinctly, giving greater insight in customer behaviour, stock levels, pump activity, competitor pricing, margin management and historic sales trends.

Using up-to-the minute stock information combined with the processing of sales data, Station Manager 365 can advise forecourt managers of diminishing product levels - based on 'days remaining in stock' - prompting fuel re-order. It can determine flow rates and subsequently warn forecourt operators when filters need to be changed, as well as alerting them to potential problems such as water ingress, through the intelligent alarms feature.

Visiting the show for the first time will be Mr. Andy Sullivan who has been named the new Director of the DFS Wetstock Business Unit. Andy is really looking forward to joining the Fairbanks team and welcomes this great opportunity to introduce himself to the many DFS customers who will be attending the event.

Other DFS brands represented at the show will be Tokheim and Wayne who you can meet on stands D16 and B12 respectively. Our exclusive UK distributor, Technical Services & Solutions will be exhibiting Tokheim products including the iconic Quantum™ 510 fuel dispenser, Fuel POS® point-of-sale system, Tokheim EYE™ digital surveillance system and Tokheim ProGauge, Tokheim's environmental monitoring and tank gauging solutions.

Wayne, in partnership with our exclusive distributor in the UK, Petroassist UK will be showcasing the Wayne Helix™ 6000 fuel dispenser.

The APEA Awards event will take place in the evening and Fairbanks is sponsoring the Environmental Protection and Improvement Award, which is the award they won in 2016. Fairbanks has again been

nominated for an award this year, so it will be 'fingers crossed' for a positive outcome.

For more information regarding Fairbanks, visit www.fairbanksglobal.com.

About Fairbanks Environmental

Fairbanks Environmental, part of [Dover Fueling Solutions](#), specializes in providing innovative fuel management solutions to the downstream fuel market. Fairbanks Environmental is part of the wetstock management division of [Dover Fueling Solutions](#). To find out more, visit www.fairbanksglobal.com.

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