

# Petrol PLAZA

## India Tender Win for Tokheim's Quantum™ Fuel Dispensers

**Tokheim, part of Dover Fueling Solutions (“DFS”) and one of the largest suppliers of fuel retailing solutions, is pleased to announce that it received the dispenser tender approval from Bharat Petroleum Corporation Limited (BPCL), India’s leading oil marketing company.**



Tokheim's Quantum™ Fuel Dispenser | © Tokheim

This is Tokheim's second successive win from BPCL in a year, following the first dispenser tender award in 2016. This win will allow for 5,000 of the Tokheim Quantum™ fuel dispensers with enhanced fraud prevention features, to be installed across BPCL's retail network in India.

BPCL is an Indian state-controlled Maharatna Public Sector Undertaking active in the oil and gas industry. According to the company website, the Corporation's mission is to “offer world-class fuel stations across the country, selling petrol, diesel, automotive LPG and CNG” in the network of nearly 14,000 forecourts nationwide.

The Tokheim Quantum dispenser range has been designed specifically for the requirements of the India, Africa & Middle East markets to handle a variety of fuel types. The 'H-type' pump has a simple

hanging hose system for ease-of-use and meets the varying regional market requirements. The enhanced fraud prevention features a tamper-proof security system to ensure that customers will not suffer loss of fuel sales. Additionally, the Quantum dispensers are manufactured under Tokheim's renowned Quality control, and are delivered with a set of innovative and robust global components to ensure greater reliability in operations.

Sankha Bhattacharya, General Manager of DFS India noted, "Since January 2016, we have been investing significantly in India to enhance our engineering and manufacturing capabilities. The recent tender win is a testimony to the progress we have made so far. We will continue to offer quality engineered products to dispense fuel with high accuracy and precision to meet our customer needs."

Tom Cerovski, Vice President and General Manager of the DFS Dispenser Business Unit said, "We are excited about our continued commercial success across several product lines in India. This major dispenser tender win, together with strong growth in other emerging and growth markets, ensures a very successful future for Dover Fueling Solutions in the region."

For more information about Tokheim, go to [www.tokheim.com](http://www.tokheim.com).

## Contact information

---



### **Tokheim**

Dover Fueling Solutions UK Ltd.  
DD5 3RT Dundee  
United Kingdom

 +44 (0) 1695 52175

 [www.tokheim.com](http://www.tokheim.com)